



Exclusive Sales Territory for New Diamond Aircraft

New Mexico, Texas, Oklahoma, Arkansas, Louisiana, Mississippi, Alabama, Georgia, Florida, Maine, New Hampshire, Vermont, Rhode Island, Massachusetts, Connecticut, New York, Maryland, New Jersey, Pennsylvania, The Bahamas, Puerto Rico and the U.S. Virgin Islands.



2021 DIAMOND AIRCRAFT REFERRAL PROGRAM

REFERRAL GROUP 1

REFERRAL BY:

CFI, Individual, licensed mechanic or Past PAS Customer

DESCRIPTION:

Payments made to mechanics or CFIs who are employed by one of the other categories below are excluded. Only one fee paid per lead.

DA20 - C1
\$1,000

**DA40 (ALL
MODELS)**
\$3,000

**DA42 (ALL
MODELS)**
\$4,000

DA50
TBD

DA62
\$5,000



REFERRAL GROUP 2

REFERRAL BY:

Non-Diamond Service Center, Non-Diamond Flight School or non-Diamond dealer

DESCRIPTION:

Any organization which is a licensed maintenance facility or flight school but not affiliated with Diamond by contract or whose training fleet is primarily non-Diamond airplanes

DA20 - C1
\$2,000

**DA40 (ALL
MODELS)**
\$4,000

**DA42 (ALL
MODELS)**
\$4,000

DA50
TBD

DA62
\$10,000



REFERRAL GROUP 3

REFERRAL BY:

Diamond Service Center or Diamond Training Center

DESCRIPTION:

Organizations with a contract to represent Diamond as a DSC or whose training operation is primarily equipped with Diamond airplanes.

DA20 - C1
\$3,000

**DA40 (ALL
MODELS)**
\$8,000

**DA42 (ALL
MODELS)**
\$8,000

DA50
TBD

DA62
\$16,000



REFERRAL GROUP 4

REFERRAL BY:

PAS Sales Partner

DESCRIPTION:

Organization with a written sales partner agreement with Premier Aircraft Sales, Inc.

DA20 - C1
\$4,000

**DA40 (ALL
MODELS)**
\$10,000

**DA42 (ALL
MODELS)**
\$10,000

DA50
TBD

DA62
\$25,000



REFERRAL FEE NOTES

TERMS AND CONDITIONS:

Referral fees are paid only on the sale of factory new aircraft. Referral fees are assigned and paid at Premier's sole discretion on leads not already being worked by a Premier sales representative actively within the preceding 12 months. Referral fees are applicable only for sales made to the same client registered with Premier for a period of 12 months from the date the lead registration was accepted by Premier. Leads must be registered with Premier prior to the sale and the lead registration must be confirmed in writing. Premier reserves the right to cancel or amend the program at any time without notice to any party. All payments are subject to federal and state laws which may require reporting to the IRS or other government agencies. Referral fees are paid only to qualified individuals on sales made by Premier only to the end buyer on deliveries which occur on aircraft based and operating within Premier's exclusive Diamond territory. Premier reserves the right to confirm the lead results in a qualified sale in accordance with these terms and conditions before any referral fees are paid. End purchasers are not eligible for payment of referral fees on their own purchase. Lead referral fees for preowned aircraft are not territory restricted and are on a case by case basis. Call for more details. Premier also will pay referral fees on acquisitions to qualified companies or individuals who refer an specific aircraft which is not publicly advertised for sale and may not be known to Premier as being available for sale. Call for details.

